

**DELAWARE TECHNICAL AND COMMUNITY COLLEGE
And
UNIVERSITY OF DELAWARE**

PROGRAM ARTICULATION AGREEMENT

**Associate Degree
Business Administration Transfer**

**Baccalaureate Degree
Sport Management**

2014 through 2019

Associate-Baccalaureate Program Articulation Agreement

between

**Delaware Technical and Community College
and
University of Delaware**

for

Business Administration/Sport Management

AGREEMENT

WHEREAS Delaware Technical and Community College and the University of Delaware are committed to expanding educational opportunities for the citizens of the State of Delaware, and

WHEREAS the two institutions are committed to providing a smooth transition for students wishing to earn an associate degree and a baccalaureate degree, and

WHEREAS the intent of the two institutions is to avoid duplication of curricula where appropriate within articulated programs of studies, and

WHEREAS the two institutions better serve the educational growth of students and the economic development of the community through cooperative educational planning and optimal utilization of community resources,

BE IT HEREWITH RESOLVED that this agreement commits the partners to full support of an articulation process between similar academic programs offered by the two institutions.

PROVISIONS OF THE AGREEMENT

1. The institutions agree to follow the connected degree curriculums delineated in this document for the transfer of Delaware Tech's Associate Degree Program in Business Administration and the University of Delaware's Bachelor of Science Degree Program in Sport Management.
2. Both educational institutions will cooperate toward developing, disseminating, and presenting the articulated program information to students.
3. Graduates of the Delaware Tech program who have earned a grade of B in MAT 261 Business Calculus with Applications, and have completed the associate degree with a cumulative grade point average of 2.8 or higher will automatically be accepted into the baccalaureate program at the University of Delaware. .
4. Students must complete all other courses in the specified associate degree program herein with a grade of C or better to receive the credits for transfer.
5. Students intending to transfer should complete the admissions application for University of Delaware following the third semester of their associate degree program.
6. Students are subject to all the policies and procedures of both institutions.
7. Students are subject to all specific policies pertaining to students admitted to the Sport Management Bachelor's Degree Program.
8. This articulation agreement is based on the present curricula contained in this document and it is effective for a period of five years from the date of signing by both parties.
9. Both institutions at any time may initiate changes to this articulation agreement. Both institutions reserve the right to modify the programs as deemed necessary and agree to inform the appropriate individuals of said changes. The senior institution will make a good faith effort to honor the articulation agreement in effect at the time a student is admitted to the Business Administration Associate Degree Program.

CONNECTED DEGREE ANALYSIS

Suggested Course Sequence and Matching Worksheet

ASSOCIATE DEGREE PROGRAM		BACHELOR'S DEGREE COURSE MATCH OR		BACHELOR'S DEGREE COMPLETION	
BUSINESS ADMINISTRATION TRANSFER		POTENTIAL COURSE MATCH		SPORT MANAGEMENT	
DELAWARE TECHNICAL & COMMUNITY COLLEGE		M = MATRIX		UNIVERSITY OF DELAWARE	
Course No./Name Semester 1	CR	Course No./Name	CR	Course No./Name Semester 5	CR
ENG 101 Critical Thinking & Academic Writing	3	ENGL 166T Transfer Elective - M	3	BUAD 210 Foundations of Sport Management	3
ACC 101 Accounting I	4	ACCT 166T Transfer Elective (does not fulfill a degree requirement for graduation)	4	Creative Arts & Humanities Univ. breadth (also designated to fulfill the Univ. Multicultural req.)	3
MAT 153 College Math & Statistics	4	MATH 114 College Mathematics and Statistics - M MATH 166T Transfer Elective	3	PSYC 100 General Psychology or SOCI 201 Intro to Sociology (dependent upon what was taken at DTCC during semester 4)	3
CIS 107 Intro to Computers/Applications	3	MISY 160 Bus. Computing: Tools & Concepts-M	3	BUAD 301 Introduction to Marketing	3
ECO 111 Macroeconomics	3	ECON 103 Intro to Macroeconomics - M	3		
Sub-Total	17		17		12
Semester 2					
ACC 112 Accounting II (Note: ACC 101 and ACC 112 together = UD's ACCT 207)	4	ACCT 207 Accounting I - M ACCT 166T Transfer Elective (does not fulfill a degree requirement for graduation)	3	Social & Behavioral Science Breadth	3
MAT 255 Business Statistics I	3	MATH 201 Intro to Statistical Methods I - M	3	BUAD 306 Introduction to Service & Operations Management	3
ECO 122 Microeconomics	3	ECON 101 Introduction to Microeconomics - M	3	BUAD 309 Organizational Behavior	3
ENG 102 Composition & Research	3	ENGL 110 Critical Reading and Writing - M BUAD 166T Transfer Elective (May be substituted for BUAD 110)	3	Mathematics, Natural Sci. & Technology (dependent upon what was taken at DTCC during semester 4)	3/4
BUS 101 Introduction to Business	3		3	Free Elective	1
Sub-Total	16		16		13/14

ASSOCIATE DEGREE PROGRAM BUSINESS ADMINISTRATION TRANSFER DELAWARE TECHNICAL AND COMMUNITY COLLEGE		BACHELOR'S DEGREE COURSE MATCH OR POTENTIAL COURSE MATCH M= MATRIX		BACHELOR'S DEGREE COMPLETION SPORT MANAGEMENT UNIVERSITY OF DELAWARE	
Course No./Name Semester 3	CR	Course No./Name	CR	Course No./Name Semester 7	CR
MAT 256 Business Statistics II	3	MATH 202 Intro to Statistical Methods II – M	3	BUAD 311 Practicum in Sport Management	1
PSY 121 General Psychology <u>or</u>	3	PSYC 100 General Psychology – M <u>or</u>	3	FINC 311 Principles of Finance	3
SOC 111 Sociology	3/4	SOCI 201 Intro to Sociology - M	3/4	MISY 261 Business Information Systems	3
History & Cultural Technology Support Elective – see electives list	3	Creative Arts & Humanities, History & Cultural Change or foreign language	3	BUAD 315 Legal Aspects of Sports Management	3
ACC 221 Cost Accounting I	3	ACC 208 Accounting II	3	BUAD 416 International Sport Management	3
MGT 212 Principles of Management or acceptable program major course	15/16	UNIV 166T Transfer Elective	15/16		13
Semester 4					
ENG 124 Oral Communications	3	COMM 350 – Public Speaking – M (May be substituted for COMM 212)	3	BUAD 314 Financial Aspects of Sport Management	3
MKT 212 Principles of Marketing	3	UNIV 166T Transfer Elective	3	Sport Management Elective	3
Science Technology Support Elective – see electives list	3/4	Mathematics, Natural Sci. & Technology – M	3/4	BUAD 417 Sport Marketing	3
MAT 261 Business Calculus with Applications	4	MATH 221 Calculus I – M	3	BUAD 419 Ethics & Issues in Sport Management	3
History & Cultural Technology Support Elective – see electives list	3/4	MATH 166T Transfer Elective	1	BUAD 441 Strategic Management	3
	16/18	History & Cultural Change Univ. breadth - M	3/4		15
			16/18	Summer following Semester 8: BUAD464 Sport Mgt. Capstone Internship (course fulfills the Discovery Learning Experience requirement)	9
TOTAL	64/67		64/67		62/63



CONNECTED DEGREE CURRICULUM

Suggested Course Sequence

ASSOCIATE DEGREE BUSINESS ADMINISTRATION TRANSFER DELAWARE TECHNICAL AND COMMUNITY COLLEGE				BACHELOR'S DEGREE SPORT MANAGEMENT UNIVERSITY OF DELAWARE			
FIRST SEMESTER (FALL)			CR	FIFTH SEMESTER (FALL)			CR
ACC 101	Accounting I		4	BUAD 210	Foundations of Sports Management		3
CIS 107	Intro to Computers & Applications		3	XXXX XXX	Creative Arts and Humanities University Breadth		3
ECO 111	Macroeconomics		3	PSYC 100	General Psychology or		3
				SOCI 201	Intro to Sociology (dependent upon what was taken at DTCC during semester 4)		
ENG 101	Critical Thinking & Academic Writing		3	BUAD 301	Introduction to Marketing		3
MAT 153	College Math and Statistics		4				
			17				12
SECOND SEMESTER (SPRING)				SIXTH SEMESTER (SPRING)			
ACC 112	Accounting II		4	XXXX XXX	Social and Behavioral Science Breadth		3
BUS 101	Introduction to Business		3	BUAD 306	Intro to Service & Operations Mgt.		3
ECO 122	Microeconomics		3	BUAD 309	Organizational Behavior		3
ENG 102	Composition & Research		3	XXXX XXX	Mathematics, Natural Science and Technology (dependent upon what was taken at DTCC during semester 4)		3/4
MAT 255	Business Statistics I		3	XXXX XXX	Free Elective		1
			16				13/14
THIRD SEMESTER (FALL)				SEVENTH SEMESTER (FALL)			
ACC 221	Cost Accounting		3	BUAD 311	Practicum in Sport Management		1
XXX XXX	History/Cultural Support Elective		3/4	FINC 311	Principles of Finance		3
MAT 256	Business Statistics II		3	MISY 261	Business Information Systems		3
MGT 212	Principles of Management		3	BUAD 315	Legal Aspects of Sports Management		3
PSY 121	General Psychology OR		3	BUAD 416	International Sport Management		3
SOC 111	Sociology						
			15/16				13
FOURTH SEMESTER (SPRING)				EIGHTH SEMESTER (SPRING)			
ENG 124	Oral Communications		3	BUAD 314	Financial Aspects of Sport Mgt.		3
MAT 261	Business Calculus I		4	XXXX XXX	Sport Management Elective		3
MKT 212	Principles of Marketing		3	BUAD 417	Sport Marketing		3
XXX XXX	History/Cultural Support Elective		3/4	BUAD 419	Ethics and Issues in Sport Management		3
XXX XXX	Program Support Elective (Science)		3/4	BUAD 441	Strategic Management		3
			16/18				15
				BUAD 464	Sport Mgt. Capstone Internship (fulfills the Discovery Learning Experience Requirement)		9
TOTAL CREDITS			64/67				62/63
<p>*History/Cultural Support Electives: Choose 2 ENG 128 Black American Literature (3 credits) fulfills multi-cultural component at University of Delaware HIS 111 U.S. History Pre-Civil War (3 credits) HIS 112 U.S. History Post-Civil War (3 credits) SPA 136 Spanish Communication I (4 credits) SPA 137 Spanish Communication II (4 credits)</p>							
<p>**Science Technology Support Electives: Choose 1 BIO 100 Medical Terminology (3 credits) BIO 110 Essentials: Anatomy & Physiology (4 credits) BIO 140 General Biology (4 credits) CHM 110 General Chemistry (4 credits) ENV 190 Intro to Environmental Science & Tech. (3 credits) PHY 111 Conceptual Physics (4 credits)</p>							

- Students must complete a minimum of 122 credits for the B.S. in Sports Management.
- Course offerings by semester may vary. See your advisor.

June Roux 6/26/14

Ms. June Roux, Instructional Director, Business Technologies, Delaware Technical Community College, Stanton/Wilmington Campus

[Signature] 6/30/14

Dr. Stewart Shapiro, Chair of Business Administration, University of Delaware

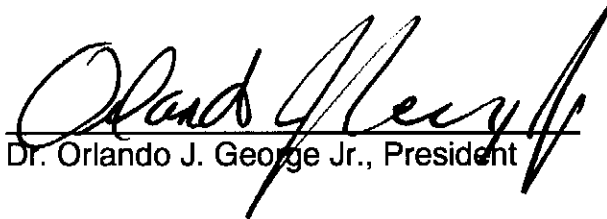
APPROVAL

This program articulation agreement is between Delaware Technical and Community College's Associate of Applied Science Degree in Business Administration and the University of Delaware's Bachelor Degree in Sport Management.

Approval is granted for a period of five years effective on the date both parties have signed this agreement.

DELAWARE TECHNICAL COMMUNITY COLLEGE

UNIVERSITY OF DELAWARE



Dr. Orlando J. George Jr., President



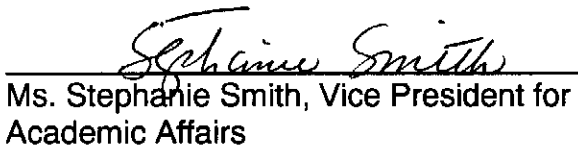
Dr. Domenico Grasso, Provost

6/26/14

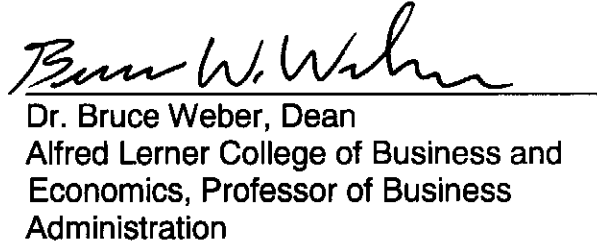
Date

12 July 2014

Date



Ms. Stephanie Smith, Vice President for Academic Affairs



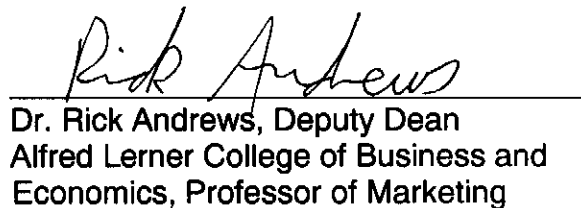
Dr. Bruce Weber, Dean
Alfred Lerner College of Business and Economics, Professor of Business Administration

6/26/14

Date

7/1/2014

Date



Dr. Rick Andrews, Deputy Dean
Alfred Lerner College of Business and Economics, Professor of Marketing

7-1-14

Date